

**CASE STUDY**

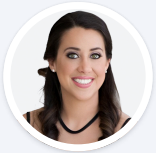
## COMPANY

**American Gasoline Corp.**

americangasolinepr.com

STORE COUNT: 18

## CONTRIBUTOR

**Lorna Soto**

Systems Consultant  
American Gasoline  
Puerto Rico

## PETROSOFT PRODUCT:



# American Gasoline Corp.



## How American Gasoline Slashed \$250,000+ in Inventory Losses with Petrosoft's CStoreOffice®

### INTRODUCTION

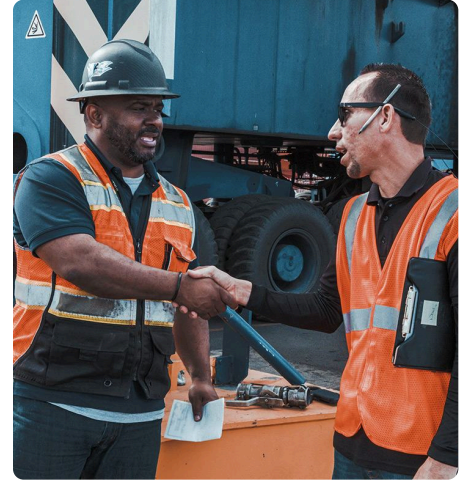
American Gasoline Corp. is a chain of fuel stations and convenience stores that are purely Puerto Rican. Incorporated in 2000, the company now operates 18 stations across the Northeast, West, and South of Puerto Rico.

At its core, American Gasoline's mission is to be an integral part of Puerto Rico's communities—the heart of its people—by providing quality products and services at affordable prices. Guided by this purpose, the company's vision is to build lasting customer and community loyalty by becoming the first choice for all fuel and essential needs.

## THE CHALLENGE

By 2020, American Gasoline found itself grappling with a problem lurking beneath the surface of daily operations: **hundreds of thousands of dollars in inventory losses.**

For years, store managers relied on printouts from outdated systems and painstaking manual entry into Excel spreadsheets. This information would eventually make its way into the company's ERP system—but not before swallowing countless hours and leaving dangerous gaps in accuracy.



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***“The biggest problem was that accounting was all at a macro level,” said Lorna Soto, Systems Consultant for American Gasoline.***

***“We knew department-level sales, but nothing more. We couldn’t pinpoint where losses were happening. Everything was done manually.”***

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As a result, American Gasoline faced annual inventory losses that soared above \$330,000, with no clear way to trace where the money was disappearing.

## THE SOLUTION

Determined to turn the tide, American Gasoline turned to Petrosoft's CStoreOffice®—a solution that offered them a new level of visibility without the bloat and cost of a full-scale ERP overhaul.

***“Normally, tobacco changes take the whole morning to execute, and then they need to be audited the following day. With the API integration, changes were implemented in the morning and the audit cycle was completed by noon that day.”***

The company invested in new hardware, trained key staff, and gradually rolled out the system across all 18 stations. Within just two months, the first station was up and running, and the benefits were immediate.

## THE OUTCOME

Petrosoft's system didn't just reduce losses. **It helped American Gasoline Corp. discover exactly why those losses were happening—and stop them cold.**

***"As soon as we started accounting correctly, we saw the numbers drop," said Lorna. "Nothing else had changed. We were simply counting differently."***

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Before Petrosoft, annual inventory losses hovered around \$347,000 in 2018 and \$332,000 in 2019. By 2024, losses had plummeted to just \$75,562—a reduction of more than **75 percent**.

The new system's granular data also uncovered theft that would have remained invisible. In one small station, monthly losses dropped from \$1,500 to just \$65 after Petrosoft revealed an employee voiding sales and pocketing cash.

***"In one case, we analyzed void tickets and checked the cameras. We caught an employee selling an item, letting the customer leave, then voiding the transaction. She'd stolen over \$2,000 in a single month," said Lorna. "After we let her go, losses practically vanished overnight."***

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The company also discovered a supplier skimming products—a revelation that would have been impossible without Petrosoft's detailed tracking.



Discover how  
**Petrosoft's**  
**CStoreOffice®**  
**can help you reduce**  
**losses and gain control**  
**over your operations:**

[petrosoftinc.com/c-store-office](https://petrosoftinc.com/c-store-office)

## FINAL THOUGHT

Today, American Gasoline stands stronger, leaner, and far more precise in its operations. The results speak for themselves: tighter controls, dramatically lower losses, and the ability to root out fraud quickly.

***"Petrosoft gave us the tools to really see our business at the item level," Lorna said. "It's helped us prevent fraud, cut losses, and operate much more efficiently."***

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American Gasoline's journey proves that with the right technology and a willingness to embrace change, even long-standing businesses can transform how they operate—and protect the bottom line.